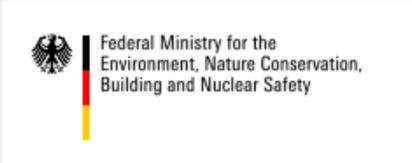


Cleantech Investment Forum Asia

How to encourage investment into low carbon and cleantech SMEs in India

22nd April 2016, The Lalit Hotel, Mumbai

Programme 22 April 2016

8.30 – 9.00	Registration, Networking coffee
9.00 – 9.15	Opening / Welcome Allison Robertshaw, Executive Director, SEED
9.15 – 10.30	<p>1+2+all Discussion <i>OECD Style Panel</i></p> <p>New trends in low carbon and cleantech business models: Can SMEs tap into the increased interest in environmental services and products?</p> <p>Rural electrification, renewable energy, climate smart agriculture — governments are increasingly focused on turning towards a sustainable development path and to attracting investments from the private sector to address climate mitigation and adaptation. How does this impact the SME sector? Are there new business opportunities because of government investment or regulation? How can SMEs tap into these growing markets?</p> <ul style="list-style-type: none"> The discussion will be led by Kunal Upadhyay, CEO of the Centre of Innovation Incubation and Entrepreneurship IIM Ahmedabad with contributions from the Ashden Energy Collective and The Climate Group (TBC) <p>Moderation: Denise Engel, GIZ</p> 
10:30 – 11:00	Networking Coffee
11.00 – 12:00	<p>1+2+all Discussion <i>OECD Style Panel</i></p> <p>The role of intermediaries, accelerators, and aggregators in expanding the market for green SMEs</p> <p>Intermediaries play a critical role in lubricating the SME ecosystem by connecting social enterprises with investors and by serving as a voice for SMEs with regards to government policies and regulations. Additionally, they can be critical as repositories of regional or sector specific knowledge. How can these intermediaries improve their work? What do investors want to see intermediaries do differently? This session will explore how to improve the effectiveness of intermediaries by soliciting the opinions of the stakeholders they work with and identifying new partnership opportunities.</p> <ul style="list-style-type: none"> The discussion will be led by Sanjoy Sanyal of New Ventures India, with contributions from Untld India and Tambul Leaf Plates <p>Moderation: Allison Robertshaw, SEED</p> 



SEED 10 YEARS OF SEED AWARDS 2005 - 2015
 promoting entrepreneurship for sustainable development

Founding Partners



12.00 – 13:00

1+2+all Discussion
OECD Style Panel

The Ecosystem of Support for early stage low carbon and cleantech SMEs in India

Whilst later stage SMEs are starting to tap into traditional financial flows to expand their businesses, early stage enterprises are struggling to attract investment and working capital. This discussion will explore where the support needs to be further strengthened for early stage SMEs including in skills development, financing models, and regulatory support.

- The discussion will be led by K S Venkatagiri from Confederation of Indian Industry (CII) with contributions from Villgro Innovations Foundation, Ghost Ventures and Selco (TBC)

Moderation: Mirko Zürker, adelphi



13.00 – 14.30

Lunch

14:30 - 18:00

Investor Forum
Pitching / Showcase

Connecting Low Carbon Enterprises: Their side of the story

During the afternoon session, 6-8 low carbon enterprises from India and Africa will present their businesses to the group. They will talk about what problem they're hoping to solve, explain their innovative business models, their growth plans and what they need in terms of funding, partnerships and support to achieve their plans. Following each presentation, there will be an opportunity for the room to ask questions, make connections and suggest possible solutions for the challenges facing the entrepreneurs. It will be a chance for take the high level discussion of the morning down to the concrete and see whether our ideas can provide specific help to those doing the work in their communities.

Companies presenting their work and experience include: Sustaintech India Pvt Ltd; Tambul Leaf Plates; Last Forest Enterprise; and Frontier Markets: Last Mile Distribution for Solar

Moderation: Allison Robertshaw, SEED



18.00 – 18.30

Closing and wrap-up

18.30 – 21.00

Networking Dinner

SEED Founding Partners



SEED Partners



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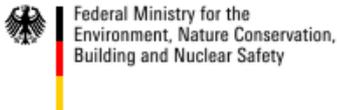
SEED is partnering in this forum with the ['Practitioners Dialogue on Climate Investments'](#) implemented by GIZ:



and with the [Asia Cleantech MSME Financing Network](#) supported by the European Union within the framework of SWITCH Asia:



The event is supported by the [International Climate Initiative](#) of the German Federal Ministry for the Environment, Nature Conservation, Building and Nuclear Safety.



Further information about SEED is available at www.seed.uno , to register for the forum, please send us an email to invest@seed.uno .